



## 7. Product Realization

### 7.1 planning of product realization:

- ☐ The organization is to plane and develop the processes needed for product realization
- ☐ In planning product realization, the following are to be determined:
  - Quality objectives and requirements for the product
  - The need to establish processes documents and provide resources specific to the product.
  - Required verification, validation, monitoring inspection and test activities (inspection nodes) and criteria for product acceptance
  - Records needed to show that the resulting product meeting requirements.
- ☐ Out put of planning: a form for the organization's method of operation.  
(Quality plan: .....)

**Example:** Quality plan (explains product realization processes, resources to be applied) for certain product realization.

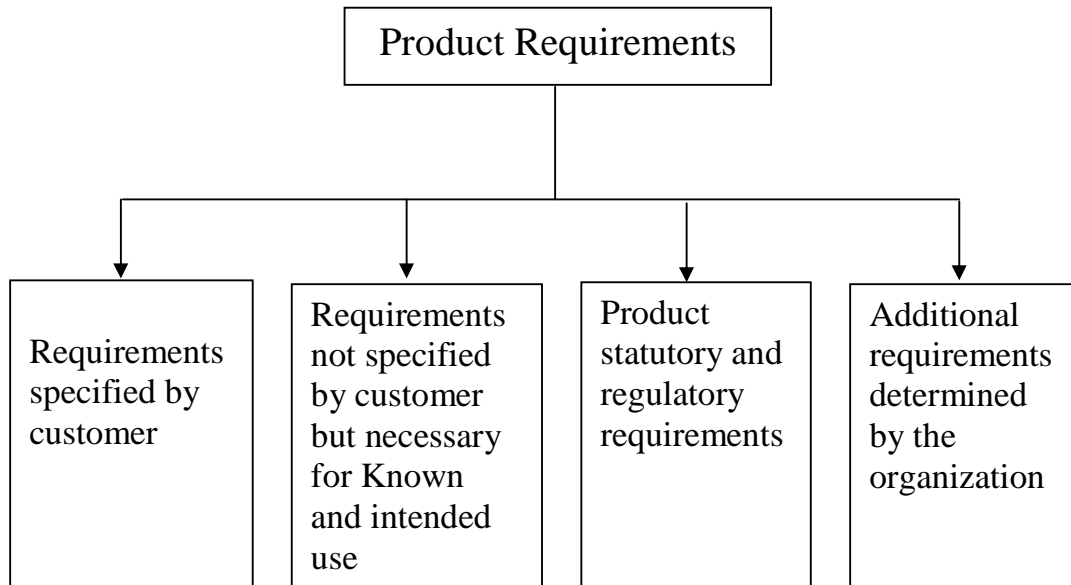


**Product: xyz**

Activity	Inspection Node	Documents	Resources	Records

*7.2 Customer-related processes*

*7.2.1 Determination of requirements related the product.*



- ❖ **Note:** This clause is much boarder in content than clause 4.3:1994 (is aimed at determining customer requirements) rather than contract requirements.

*7.2.2 Review of requirements related to the product.*

- ❑ Similar to clause 4.3:1994 (contract review) but emphasizes



that the review is conducted before the commitment to supply a product to the customer.

- ❑ The purpose is to insure that:
  - Product requirements are defined
  - Resolution of differences between contract or order requirements and those previously expressed.
  - The organization has the ability to meet defined requirements  
(Most of complaints are from the inability of meeting the requirements)
  - If there are changes to product requirement, the organization shall review these changes and amend the related documents.

### 7.2.3 Customer communications

*(Major change is required)*

- ❑ Effective arrangements shall be determined and implemented for communicating with customers in relation:
  - Product information
  - Enquiries, contracts or order handling
  - Customer feed back, including customer complaints

**Example:**

Arrangements may be:  
- Visits to customers



- Websites (internet)
- Labels on finished product:

For more information  
about our services:

Call free: 09 2384518

E-mail:

- Programmed advertising

### ***7.3 Design and development***

#### ***7.3.1 Design and development planning***

(Same as clauses: 4.4.2 and 4.4.3:1994)

☐ Determination of:

- Design and development stages
  - Review verification and validation of each design and development stages
  - Responsibilities and authorities for design development

***Example:***

Design and development stages plan

Activity (Stage)	Time frame	Responsibilities	Approval



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### *7.3.2 Design and development inputs*

- ☐ Inputs relating to product requirements shall include:
  - Functional and performance requirements
    - Applicable statutory and regulatory requirements
    - Information derived from previous similar designs (where applicable)
    - Other essential requirements

### *7.3.3 Design and development outputs*

- ☐ Outputs are now to include appropriate information for purchasing, production and service provisions
- ☐ Other than there is no change from clause 4.4.5:1994

### *7.3.4 Design and development review*

- ☐ In addition to criteria in clause 4.4.6:1994 the purpose of the review is to:
  - Evaluate the ability to meet requirement
  - Identify problems and propose necessary actions (corrective actions)

### *7.3.5 Design and development verification*



- ☐ No change in requirements from clause 4.4.7:1994
- ☐ Verification = design inputs meets the outputs.

### *7.3.6 Deign and development validation*

- ☐ To ensure that the resulting product is capable of meeting the requirements for **specified application or intended to use where known.**
- ☐ Validation is to be completed prior to the delivery or implementation of product

#### ***Example:***

Simulation a model using computer

### *7.3.7 Control of deign and development changes*

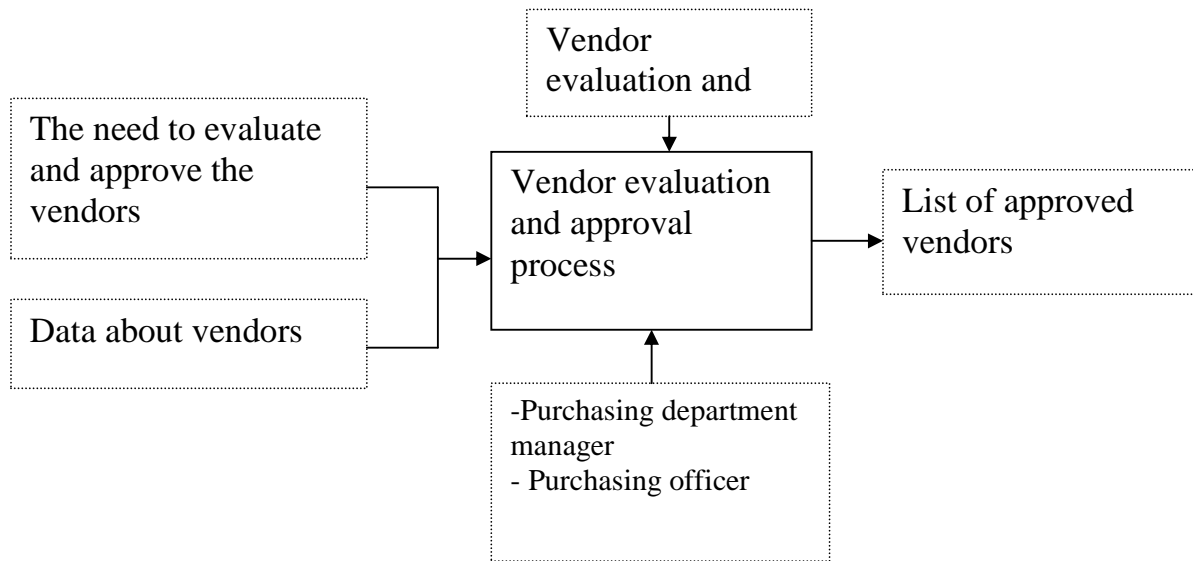
- ☐ Review, verification, validation of deign and development changes are required
  - ☐ Evaluation of changes shall include effect of changes on constituent part and delivered product.
- ❖ **Note:** Records are required in clauses (7.3.2, 7.3.4, 7.3.5, 7.3.6, 7.3.7)

## ***7.4 Purchasing***

### 7.4.1 Purchasing process

(No change from clauses: 4.6.1, 4.6.2)

- ❑ Records of the results of vendors evaluations shall be maintained.



### 7.4.2 Purchasing Information

(No change from clause 4.6.3:1994)

- ❑ Purchasing information shall include:
  - Requirements for approval of product, procedure, processes and equipment.
  - Requirements for qualification of personnel
  - QMS requirements

### 7.4.3 Verification of purchased product

(No change from clauses 4.6.4.1 and 4.6.4.2:1994)



- ☐ Inspection or other activities are necessary for ensuring that purchased product meets specified purchase requirements.

## *7.5 Production and service provision*

*(Clause 4.9:1994-Process control)*

### *7.5.1 Control of production and service provision*

- ☐ Production and service operations are to be controlled through conditions that include:
  - Information that describes the characteristics of the product.
  - Availability of work instructions
  - Use of suitable equipment
  - Availability and use of monitoring and measuring devices.
  - Implementation of monitoring and measuring
  - Implementation of release, delivery and post delivery processes.

### *7.5.2 Validation of processes for production and service provision*

- ☐ Covers “special processes”:
  - That the resulting output cannot be verified by monitoring and measurement.
  - That their deficiencies become apparent only after that product is in use.

***Example:*** Welding process





- ❑ Validation shall demonstrate the ability of these processes to achieve planned results.
- ❑ Arrangements shall be established for these processes:
  - Defined criteria for review and approval of the processes
  - Approval of equipment and qualification of personnel
  - Use of specific methods and procedures
  - Revalidation

❖ **Note:** In most companies, this clause may be excluded.

### 7.5.3 Identification and tractability

*(Same as clauses 4.8 and 4.12:1994)*

#### **Example:**

- Identification of products throughout the stages of product realization.
- Identification of the product status with respect measurements (rejected/accepted products).

### 7.5.4 Customer property

*(Clause 4.7:1994 – Control of customer-supplied product)*

- ❑ This shows the scope of customer-supplied product to include any customer property under the control of the organization.

- ☐ If any customer property is lost, damaged this shall be reported to customer (records shall be maintained).

❖ **Note:** Customer property it may also include intellectual property (عقلي، فكري).

#### 7.5.5 *Preservation of product*

(Same as clause 4.15: 1994)

- ☐ Organization shall preserve the conformity of the product and its constituent part
- ☐ Preservation shall include:
  - Identification
  - Handling
  - Packaging
  - Storage and protection

#### 7.6 *control of monitoring and measuring device*

(Clause 4.11:1994)

- ☐ The organization is to establish processes to ensure that monitoring and measurements is carried out in a manner that consistent with monitoring and measurement requirements.
- ☐ Monitoring and measuring device (that provide evidence of conformity of product) shall be:
  1. Calibrated or verified



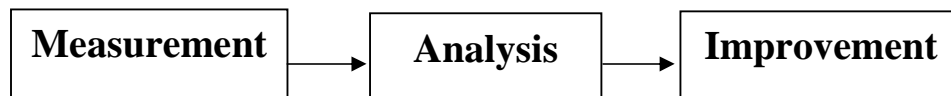
2. Adjusted or re-adjusted
3. Identified to determined the calibration status
4. Safeguarded from adjustment
5. Protection from change and deterioration

## **8. Measurement, Analysis and Improvement**

(There are major changes, see appendix 3)

## 8.1 General

- ☐ This clause is an introductory clause to 8
- ☐ The organization shall plan and implement the following three processes:



**To:**

- ☐ Demonstrate conformity of product and QMS
- ☐ Continually improve the effectiveness of QMS
- ☐ Applicable methods shall be included such as statistical techniques

## 8.2 Monitoring and measurement

### 8.2.1 Customer satisfaction

- ☐ Customer satisfaction evaluation process is one of the methods to measure the performance of QMS and the level of product quality.
- ☐ Methods for measurements of customer satisfaction shall be determined

**Example:**

- ✓ Questionnaires
- ✓ Planned conferences
- ✓ Customer visits

**8.2.2 Internal audit**

*(Documented procedure is required)*

- ☐ Similar to clause 4.17:1994, but now internal audits to determine whether the QMS conforms:
  - The planned arrangements
  - The requirements of the international standard
  - The QMS requirements setup by organization
  - Is effectively implemented and maintained

**8.2.3 Monitoring and measurement of process**

- ☐ The organization shall determine a performance indicators (parameters) for QMS processes (where applicable) and suitable methods for monitoring these parameters.
- ☐ These methods must demonstrate the ability of processes to achieve planned results
- ☐ Corrective actions shall be taken when planned results are not achieved

**Example:** Parameters of QMS processes



- ✓ Accuracy of planning
- ✓ Product time cycle
- ✓ Cost reduction

❖ **Note:** Parameters of QMS processes may be defined in related process maps.

#### 8.2.4 *Monitoring and measurement of product*

*(Product characteristic)*

- ☐ No change in requirements from clause 4.10:1994 (Inspection and testing)

#### 8.3 *control of nonconforming product*

*(Documented procedure is required)*

- ☐ No change in requirement from clause 4.13:1994, but production terms such as “segregate” is removed.

#### 8.4 *Analysis of data*

- ☐ Appropriate data is to be determined, collected, and analyzed (statistical techniques) to demonstrate the:
  - QMS suitability
  - QMS effectiveness
  - Evaluation of continual improvement



☐ Data to be analyzed provide information on:

- Customer satisfaction
- Conformance to product requirements
- Characteristic and trend of processes
- Suppliers

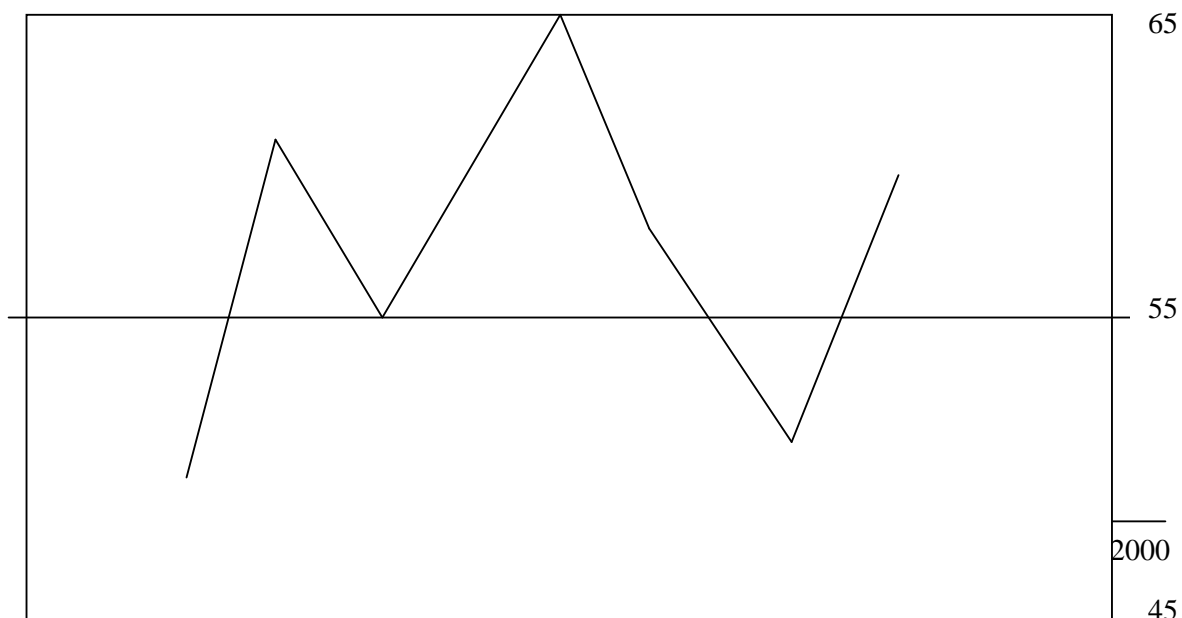
☐ Two methods may be used to analyze the data:

- Statistical quality control (SQC) for product characteristics.

**Example:** Analysis of time cycle of a certain production process

Batch #	1	2	3	4	5	6	7
Time cycle	50	60	55	65	57	50	60

Control Chart





- Statistical process control (SPC)  
(Characteristics and trends of processes)

***Example:***

“Percentage of Yield” for process productivity.

## ***8.5 Improvement***

### ***8.5.1 Continual improvement***

- ☐ New requirements to facilitate the continual improvement of QMS effectiveness through the use of:
  - Quality policy
  - Quality objectives
  - Audit results
  - analysis of data
  - Corrective and preventive action
  - Management review

### ***8.5.2 Corrective action***

*(Documented procedure is required)*

- ☐ Corrective action: action to eliminate the cause detected nonconformity or other undesirable situation.



- ☐ No change from clause 4.14.2:1994

### 8.5.3 Preventive action

*(Documented procedure is required)*

- ☐ Preventive action: action taken to eliminate the eliminate the cause of potential nonconformity or the undesirable situation.
- ☐ No change from clause 4.14.3:1994

## 4. Auditing ISO 9001:2000

### ☐ Introduction

- Auditors will need to be able to *identify and audit core business and support processes.*
- Auditors will need to bear in mind the *eight quality management systems.*
- Auditors will need to understand the role of *measurement in supporting a factual approach to decision making* and to ensure *continual improvement.*
- Auditors will need to make *judgements* on whether targets are

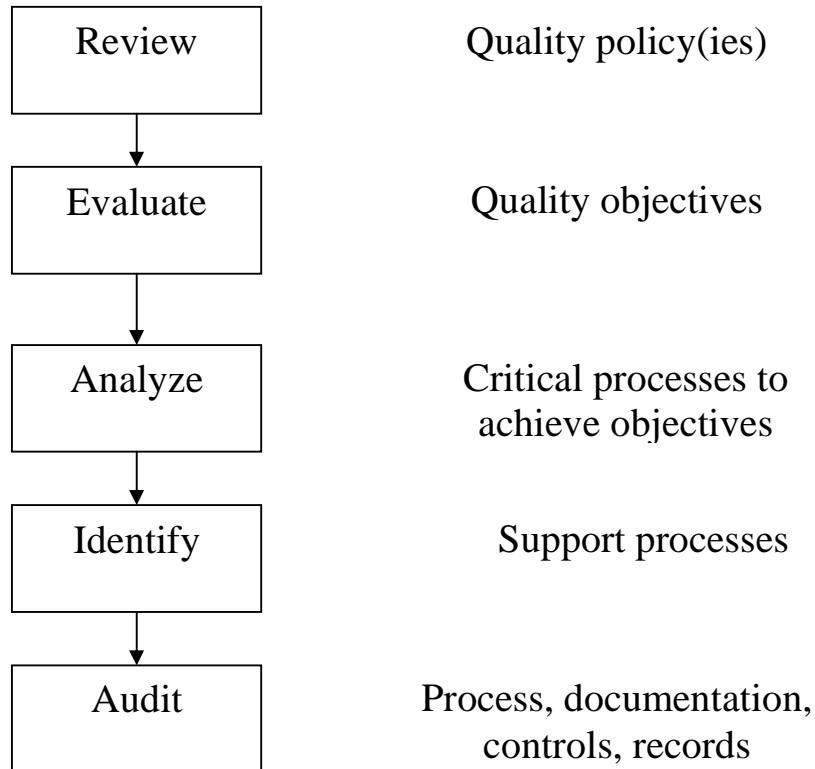


being met, and that quality objectives are being achieved by the audited organization.

- Auditors will need to audit and follow-up the following in each level/department in the organization:
  - Quality policy
  - Quality objectives
  - Customer satisfaction
  - Resources
  - Personnel competence and awareness

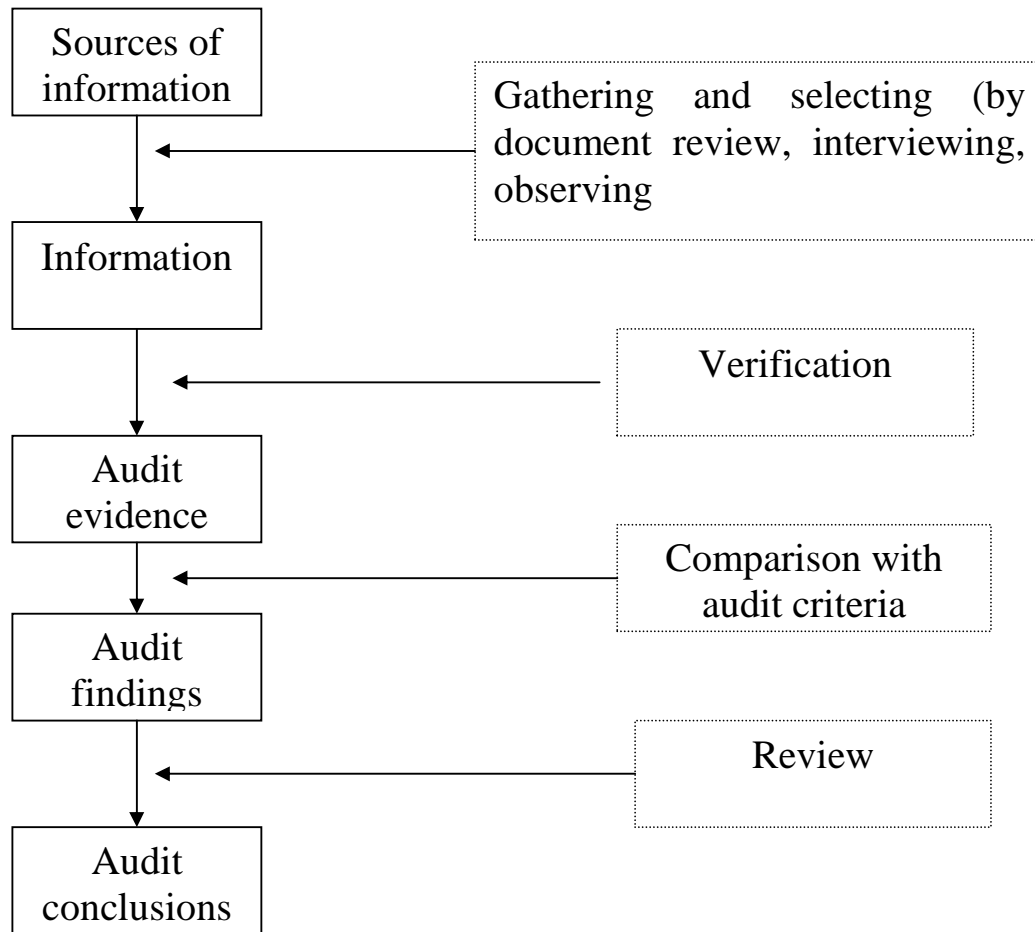
### **□ Auditing the Quality Management System**

- The description of the interaction of QMS processes (that should be explained in quality manual) *will be the start* of any auditing process.
- The auditor should work through the steps illustrated in the following figure during the auditing process:



### ❑ Collecting and verifying information

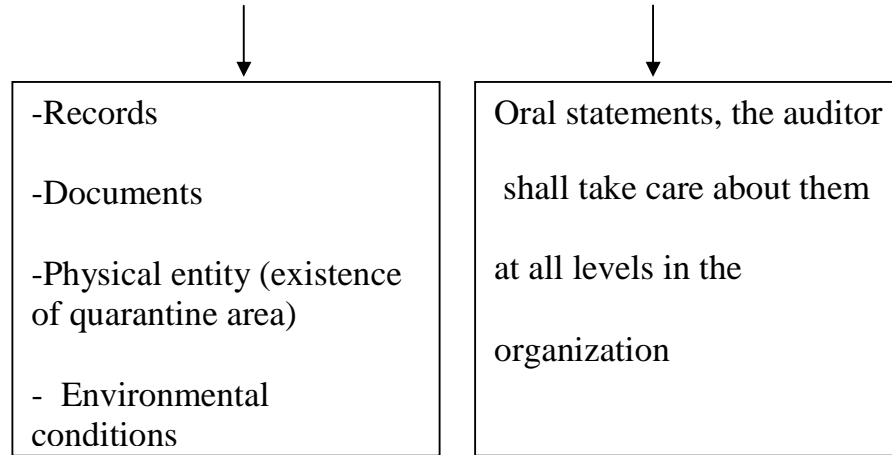
- The following figure provides an overview of the on-site audit process from gathering information to the reaching audit conclusions.





❖ **Notes:**

- ***Audit Evidence = Objective evidence + Verifiable evidence***



- ***Audit Findings:***

Audit evidence should be evaluated against the audit criteria to determine audit finding (Conformity, non-conformity).

❑ **Auditing Process**

- Audit planning
- Checklist preparation:
  - In case of ISO 9000:1994, the checklist should be according to documented procedures.
  - In case of ISO 9001:2000, the checklist should be according to standard requirements, any



existing documents or  
useful information.

- Performance
- Reporting and follow-up

## **5. General Notes and Recommendations**

As a consultative company (*Industrial Details-ID*) that provides services in developing such these quality management systems, we have to take care about the following after the issuing of ISO 9001:2000:

- ☐ The methodology that ID adopts for developing quality management systems, shall be reviewed according to ISO 9001:2000 in order to:
  - Find a modified one that enables the consultant to short the project time and to increase his productivity.
- ☐ Transition from ISO 9000:1994 to ISO 9001:2000 shall be as follows:
  - Review of the existing quality management system in order to determine whether the organizations using the process approach or not?
  - If not, identifying the key business and supporting processes and understanding the sequence and interactions between these processes are required.



- Review of quality policy and do amendments according to ISO 9001:2000 requirements.
- Developing quality objectives at relevant levels or departments in the organization.
- Determine the parameters of QMS processes and measure the effectiveness of the system.
- Analysis of product quality characteristics and processes performance is required.
- Developing quality manual as required in ISO 9001:2000
- ❑ As a marketing tool, ID customers that are ISO 9000:1994 certified shall be informed to update their systems according to ISO 9001:2000.